NAI Commercial

Business For Sale

Established Allied Healthcare Services Practice

Greater Vancouver

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Opportunity

An opportunity to acquire a well-established professional healthcare practice providing specialized assessment, treatment and therapeutic services to children, adults and families.

The Practice delivers services through an established team of experienced healthcare professionals, assistants and administrative personnel. It has developed a strong reputation within the communities it serves and benefits from long-standing referral relationships, repeat clients and professional referrals.

The Practice has generated annual revenue of approximately $1.0 million to $1.3 million over the past five years and provides an established platform for a purchaser seeking to enter or expand within the allied healthcare sector.

Transaction	Share Sale
Basis	Cash-Free, Debt-Free
Working Capital	Normal level included
Facilities	Approx. 2,300 sq.ft
Transition	The owner is willing to remain with the Practice for an extended period following completion, providing continuity and supporting a successful transition to new ownership.
Asking Price	$1,100,000

Investment Highlights

- Established Reputation: Long-standing professional healthcare practice with an established presence and strong reputation for delivering specialized assessment and therapeutic services.
- Experienced Professional Team: Sizeable team of experienced healthcare practitioners, supported by therapy assistants and administrative personnel, providing an established clinical and operational infrastructure.
- Diversified Service Offering: Range of assessment, treatment and therapeutic services provided to children and adults, supporting a diverse client base and multiple sources of revenue.
- Established Referral Network: New clients are generated through word of mouth, professional referrals, community relationships, educational outreach and digital channels.
- Scalable Operating Platform: Established clinical, administrative and operational systems provide a platform for expansion of service capacity, geographic reach and complementary healthcare offerings.

Financial Highlights

YE December 31	Revenue	Normalized EBITDA
2023	$1,171,000	$243,000
2024	$1,322,000	$286,000
2025	$1,241,000	$208,000

Growth Opportunities

- Expansion into complementary multidisciplinary healthcare services
- Development of additional clinic locations in underserved communities
- Increased corporate and institutional contracts
- Expansion of specialized assessment and therapeutic services
- Additional marketing and community outreach
- Increased utilization of the existing clinical and administrative platform