Business For Sale

Established Manufacturer of Custom Food Packaging Solutions

British Columbia

1075 W Georgia St, Suite 1300
Vancouver, BC V6E 3C9
naibusinesses.ca

Delon Cheung*
Vice President
604 691 6654
delon@naicommercial.ca
*Personal Real Estate Corporation

Damian Luke*, CBB
Certified Business Broker
604 691 6662 | 236 999 5909
dluke@naicommercial.ca
*Personal Real Estate Corporation

Opportunity

This well-established manufacturer and supplier of custom food packaging solutions has served distributors, commercial bakeries, food manufacturers and foodservice businesses for nearly four decades.

The business has built a strong reputation for quality products, responsive service and dependable delivery, generating more than 90% of annual revenue through repeat business and referrals. Approximately 65% of products are manufactured in-house, complemented by long-standing domestic and international supplier relationships that provide customers with a comprehensive range of custom and stock packaging solutions.

The Company offers approximately 700 active SKUs across multiple food-related industries, creating a diversified and recurring revenue base.

Investment Highlights

- Nearly 40 years of successful operating history
- More than 90% repeat and referral business
- FY2026 Revenue of approximately $3.18 million
- FY2026 Normalized EBITDA of approximately $429,000
- Approximately 700 active SKUs
- Approximately 65% of products manufactured in-house
- Diversified customer base across multiple food-related industries
- Long-standing customer relationships, many exceeding 20 years
- Available manufacturing capacity to support future growth
- Experienced management team

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Transaction	Share Sale
Basis	Cash-Free, Debt-Free
Working Capital	Normal level included
Lease	Expiry Dec 2027 with 5 yr option to renew
Transition	Vendor will ensure a smooth transition
Asking Price	$1,695,000

Financial Highlights

Year End April 30	Revenue	Normalized EBITDA
2024	$2,810,000	$306,000
2025	$3,160,000	$402,000
2026	$3,180,000	$429,000

Growth Opportunities

- Expand sales and business development
- Increase sales to existing customers
- Strengthen distributor relationships
- Expand product offering
- Enhance digital marketing and online ordering
- Leverage existing manufacturing capacity