



## Insulation Contractor Business

Metro Vancouver, BC

### Opportunity

An established Metro Vancouver contractor specializing in insulation and energy efficiency services. The business has developed long-standing relationships with developers and general contractors, and is recognized for delivering high-quality work across commercial, residential and agricultural projects. The company is well positioned to benefit from ongoing construction activity and increasing demand for energy-efficient building solutions.

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# Insulation Contractor Business

## Fraser Valley, BC

### Business Details

- ▶ Over 40 years of operating history with an established market presence
- ▶ Long-standing relationships with developers and general contractors
- ▶ High level of repeat business
- ▶ Diverse project base across commercial, residential and agricultural sectors
- ▶ Experienced team and established subcontractor network
- ▶ Well positioned to benefit from continued construction activity and energy efficiency trends
- ▶ Recent investment in management has strengthened operations and supports a return to growth

### Financials

Year (June 30)	Revenue	EBITDA
2023	\$4,600,000	\$736,000
2024	\$2,500,000	\$178,000
2025	\$2,200,000	\$2,500
2026(F)	\$3,100,000	\$243,000
2027(F)	\$3,700,000	-

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### Business Details

#### Sale Type

Share Sale

#### Facilities

- ▶ 3,666 sq.ft office and warehouse
- ▶ Lease expiry Aug 2027 with 5 yr renewal option

#### Assets

Approx \$350,000 of equipment including box truck with spray foam insulation set up

#### Financing

Vendor financing available to qualified buyers

#### Transition

The vendor will ensure a suitable transition

#### Price

\$1,100,000 (inc normal working capital)

# NAI Commercial

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