



Premium Office Furniture Wholesaler Western Canada

Opportunity

Established and profitable, this company is a leading supplier of high-quality commercial office furniture, serving a broad base of corporate, institutional, and public-sector clients. Known for its reliable service, strong supplier relationships, and consistent delivery performance, it has built a reputation as a trusted partner in its market.

With an experienced team, loyal repeat customers, and scalable infrastructure, the business is well-positioned for continued growth through expanded market reach, additional product offerings, or strategic acquisitions.

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Premium Office Furniture Wholesaler

Western Canada

Business Details

- ▶ Long-standing reputation for quality and service
- ▶ Stable and recurring customer relationships
- ▶ Exclusive access to select premium product lines
- ▶ Approved vendor for public-sector clients
- ▶ Strong management and operational systems in place



\$'000	2022	2023	2024	2025
Revenue	14,613	15,017	10,136	19,500
Gross Margin	25.4%	20.2%	18.2%	23.9%
Normalized EBITDA	1,075	634	-662	1,200



Business Details

Sale Type

Share sale

Lease Details

Showroom: Approx. Rent of \$28,984/month for ±15,338 SF

Warehouse: Approx Rent of \$15,834/month for ±9,500 SF

Staff

28 employees including the Owner

Transition

Vendor willing to take appropriate steps to facilitate transition

Price

\$3,850,000

Inclusive of Working Capital

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