



## Premium Office Furniture Wholesaler Western Canada

### Opportunity

Established and profitable, this company is a leading supplier of high-quality commercial office furniture, serving a broad base of corporate, institutional, and public-sector clients. Known for its reliable service, strong supplier relationships, and consistent delivery performance, it has built a reputation as a trusted partner in its market.

With an experienced team, loyal repeat customers, and scalable infrastructure, the business is well-positioned for continued growth through expanded market reach, additional product offerings, or strategic acquisitions.

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# Premium Office Furniture Wholesaler

## Western Canada

### Business Details

- ▶ Long-standing reputation for quality and service
- ▶ Stable and recurring customer relationships
- ▶ Exclusive access to select premium product lines
- ▶ Approved vendor for public-sector clients
- ▶ Strong management and operational systems in place



### Business Details

#### Sale Type

Share sale

#### Lease Details

**Showroom:** Approx. Rent of \$28,984/month for ±15,338 SF

**Warehouse:** Approx Rent of \$15,834/month for ±9,500 SF

#### Staff

28 employees including the Owner

#### Transition

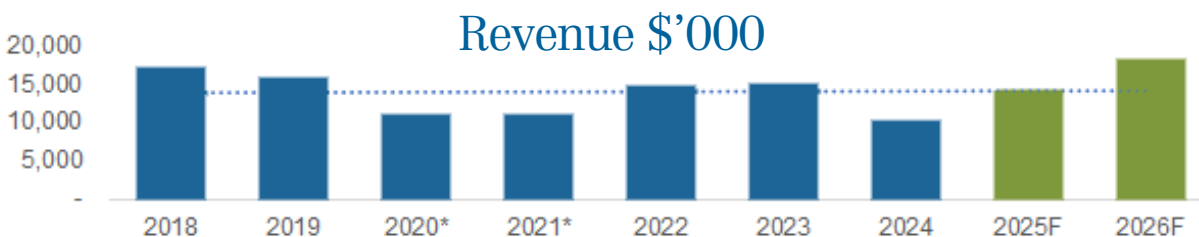
Vendor willing to take appropriate steps to facilitate transition

#### Price

**\$3,850,000**

Inclusive of Working Capital

\$'000	2018	2019	2020	2021	2022	2023	2024	2025 Forecast	2026 Forecast
<b>Revenue</b>	17,125	15,584	10,987	10,940	14,613	15,017	10,136	14,000	18,000
<i>Gross Margin</i>	21.50%	22.90%	21.60%	25.00%	25.40%	20.20%	18.20%	23.00%	23.00%
<b>Normalized EBITDA</b>	748	354	478	797	1,075	634	-662	750	1,103



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