

# Food Equipment Services Provider Lower Mainland, BC

# Essential Commercial Kitchen Equipment Service Provider

This is a well-positioned acquisition of a specialized commercial service business operating in the recession-resilient foodservice and institutional sectors. The company is a trusted partner to a diverse and loyal client base, providing essential service and repair for commercial kitchen equipment.

With a skilled technical team, recurring service revenue, and authorized repair status with numerous top-tier OEMs, the business is primed for further growth through expanded sales outreach, preventative maintenance offerings, and regional service expansion.

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#### **NAI Commercial**

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# **Business Details**

Authorized Service Agent (ASA) for leading OEMs;

- Essential Services with Year-Round Demand: Revenue mix includes labour, parts resale, installations, and emergency support.
- **Established Client Base:** Long-standing relationships with hospitality chains, institutions, care homes, and national property managers.
- ▶ Geographic Focus in a High-Growth Region: Serves one of the fastest-growing metropolitan areas in Canada.
- Consistent Revenue & Profitability: Solid gross margins and recurring service revenue streams.
- Skilled, Tenured Technicians in Place: Operational team capable of handling the day-to-day, with opportunity for internal leadership succession.
- Technologically Integrated: Streamlined operations using modern field service software and inventory systems.





# **Business Details**

Sale Type Share sale

# **Lease Details**

Approx. Rent of \$2833/mo. For +/- 1730 SF

### Staff

6 FT including the 2 Owner(s)

### Transition

Vendor willing to take appropriate steps to facilitate transition transition

Price \$1,350,000

Inclusive of working capital

	2020	2021	2022	2023	2024
Revenue	\$ 1,145,280.00	\$944,154.00	\$1,219,203.00	\$1,516,028.00	\$1,337,526.00
Gross Margin	41%	40%	45%	43%	43%
Normalized EBITDA	\$249,605.00	\$207,764.00	\$337,376.00	\$407,282.00	\$308,653.00
Weighting by year	\$323,310.00				

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