

## Premium Office Furniture Design & Supply Company Western Canada

### Premium Workspace Solutions Provider

A proven and respected acquisition opportunity, this design-led commercial interiors business delivers comprehensive workplace solutions — from concept and planning to delivery, installation, and ongoing client support.

This reputable firm has built its standing not merely as a vendor, but as a trusted strategic partner in workplace transformation. As a well-recognized brand with deep market roots, it brings together in-house design expertise, integrated project management, and streamlined logistics coordination, supported by long-standing supplier relationships and extensive product knowledge.

This full-service model has positioned the company as the preferred solution provider for tier-one enterprises, government bodies, and healthcare organizations across Western Canada.

Backed by a growth-oriented leadership team, robust operational infrastructure, and a seasoned in-house staff of designers, project managers, and installers, the business is ideally positioned for continued expansion — whether geographically or through adjacent service lines.

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# Premium Office Furniture Design and Supply Company

## Western Canada

### Business Details

- **Premium Brand with Legacy:** Long-standing leadership in workspace innovation, backed by a reputation for quality, consistency, and trust.
- **Exclusive Industry Relationships:** Established exclusive partnership with a leading global brand, strengthening product access and market positioning
- **Strategic Leadership Transition:** A recent leadership transition has brought strong senior management into place, positioning the company for its next phase of growth with renewed strategic direction and operational focus.
- **In-House Project Execution:** Unique among peers in retaining its own team of project managers and installers, providing greater control over timelines, quality, and customer experience.
- **Proven Success with Tier-One Clients:** Extensive track record delivering high-performance workspaces for leading enterprise, healthcare, and institutional clients.
- **Government & Healthcare Approved Vendor:** Pre-qualified supplier status with multiple public sector and health authorities ensures recurring and defensible revenue streams.
- **Platform for Growth:** Operational structure, brand equity, and infrastructure ready to support scale — organically or through strategic bolt-ons.

### Business Details

#### Sale Type

Share sale

#### Lease Details

**Showroom:** Approx. Rent of \$28,984/month for ±15,338 SF

**Warehouse:** Approx Rent of \$15,834/month for ±9,500 SF

#### Staff

28 employees including the Owner

#### Transition

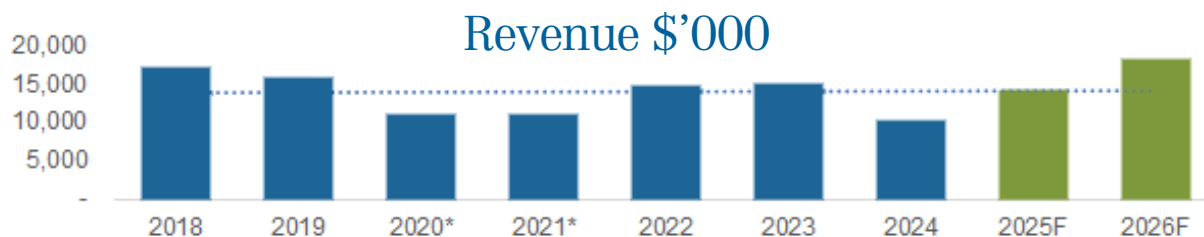
Vendor willing to take appropriate steps to facilitate transition

#### Price

**\$3,850,000**

Inclusive of Working Capital

\$'000	2018	2019	2020	2021	2022	2023	2024	2025 Forecast	2026 Forecast
<b>Revenue</b>	17,125	15,584	10,987	10,940	14,613	15,017	10,136	14,000	18,000
<i>Gross Margin</i>	21.50%	22.90%	21.60%	25.00%	25.40%	20.20%	18.20%	23.00%	23.00%
<b>Normalized EBITDA</b>	748	354	478	797	1,075	634	-662	750	1,103



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