

# BUSINESS FOR SALE



## Roofing Contracting Business Western BC

### Opportunity

Opportunity to acquire a locally owned and operated roofing business that has a solid reputation for providing quality work for large scale new construction projects. Services provided include flat roofing, metal roofing and shingle roofing. Backed by a reliable team and long-term relationships with developers and project managers, this business boasts a loyal clientele, offering a solid foundation for future expansion under new ownership.

### Business Details

- ▶ In business nearly 10 years
- ▶ Long term client relationships
- ▶ Experienced team of employees
- ▶ In-house metal fabrication facility
- ▶ Solid pipeline of projects
- ▶ Opportunities for continued growth

### Financials

Year (Feb 28)	Revenue	EBITDA
2020	\$4,225,000	\$401,000
2021	\$2,750,000	\$46,000*
2022	\$4,375,000	\$94,000*
2023	\$5,500,000	\$668,000
2024	\$5,600,000	\$935,000

\*Excludes government wage subsidies

### Business Summary

**Sale Type**  
Share sale

#### Facilities

- 1,666 SF
- Lease until July 2028
- 1 x 5 year option to renew

#### Equipment

16 full-time (including 2 owners) and 2 part-time employees

#### Transition

The vendor will ensure a suitable transition

#### Price

\$1,975,000 (including working capital)

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