

BUSINESS FOR SALE



Outdoor Recreational Product Retailer & Manufacturer, BC

Opportunity

In business for more than 40 years, this British Columbia based operation is a notable presence in the outdoor recreation industry providing high quality equipment and exceptional customer service. The company has carved out a niche in the market by offering a diverse range of products tailored to the outdoor enthusiast. With a large manufacturing and retail facility located in BC, the business continually strives to innovate and improve product design. As one of Canada's largest manufacturers of its product, the company is well situated to capitalize on increasing popularity of outdoor activities among millennials in North America.

Financial Summary

Year End (Feb 28)	Revenue	EBITDA
2020	\$5,900,000	\$850,000
2021	\$9,700,000	\$2,350,000
2022	\$12,200,000	\$3,400,000
2023	\$9,600,000	\$2,050,000
2024	\$7,500,000	\$1,525,000

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Business Summary

Sale Type

Share sale

Locations

28,000 SF head office, manufacturing and retail facility in British Columbia

Staff

29 employees
Full management structure in place

Transition

The vendor will ensure a suitable transition

Price

\$6,000,000
including normal working capital

NAI Commercial

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