

BUSINESS FOR SALE



Metal Fabrication and Contractor Business

Lower Mainland, BC

Opportunity

The company has been engaged in the manufacturing and installation of custom products for the construction industry for over 20 years. The business operates in a very specialized market and has achieved considerable success with customers throughout British Columbia, Alberta and Western USA. With two divisions, one focusing on manufacturing and the other on sales and installations, the business generates over \$10m per year in revenue.

Business Details

- ▶ In business for over 20 years;
- ▶ Strong demand for its product;
- ▶ Counts many large general contractors and developers as long term repeat customers;
- ▶ Highly qualified workforce and knowledgeable employees;
- ▶ The company maintains high standards and strong relations with local Unions;
- ▶ **Revenue:** \$10m
- ▶ **EBITDA:** \$2m

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Business Summary

Sale Type

Share sale

Property

Manufacturing: 9,000 SF lease facility

Sales & Installation:

2,500 SF office,
3,000 SF shop and
11,300 SF yard

Long-term lease available
or property can be
purchased.

Transition

The vendor will provide a suitable transition. Partners would be willing to stay for an extended period.

Staff

Core staff of 18 full-time employees plus field forces (vary from 5 to 40).

Price

\$8,400,000 including working capital



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