

# BUSINESS FOR SALE

## Industrial Construction and Services Business

Lower Mainland, BC

### Opportunity

This Company has been involved in industrial construction and services for over 10 years and employs approximately 70 employees. It provides a broad range of general industrial construction, maintenance and metal fabrication services to various industries including sawmills, ports, bulk terminals, pipelines, and oil and gas. Business is generated primarily through repeat engagements with existing clients as well as client and professional referrals.

### Business Details

- ▶ In business for over 10 years.
- ▶ Business has experienced consistent revenue growth each year.
- ▶ High barriers of entry and industry expertise make it difficult for new businesses to compete.
- ▶ The company maintains high standard with a proven safety record and strong relations with local Unions.
- ▶ Highly qualified workforce including project managers, engineers and designers.

### Financials

Year	Revenue	EBITDA
2014	\$8.9m	\$1.84m
2015	\$8.5m	\$1.71m
2016	\$8.9m	\$1.14m
2017	\$10.7m	\$1.45m
2018	\$10.1m	\$1.14m
2019	\$14.9m	\$3.50m



### Business Summary

#### Sale Type

Share sale

#### Transition

The vendor will provide a suitable transition. Two partners would be willing to stay for an extended period.

#### Equipment

Includes a fleet of trucks and industrial equipment.

#### Staff

Core staff of 70 full time employees.

#### Property

5 strata warehouse units consisting of a 5,000 SF fabrication shop and 2,400 SF of office space.

Property can be purchased or leased.

#### Price

Seeking Expressions of Interest

Alf Sanderson\*

Vice President

604 691 6646

alf@naicommercial.ca

Delon Cheung\*

Senior Associate

604 691 6654

delon@naicommercial.ca

\*Personal Real Estate Corporation

**NAI**Commercial

No warranty or representation, express or implied, is made as to the accuracy of the information contained herein, and the same is submitted subject to errors, omissions, change of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice, and of any special listing conditions imposed by our principals no warranties or representations are made as to the condition of the property or any hazards contained therein are any to be implied.

**NAI Commercial**  
1075 W Georgia St, Suite 1300  
Vancouver, BC V6E 3C9  
+1 604 683 7535  
naibusinesses.ca