

# BUSINESS FOR SALE

## Industrial Construction and Services Business Lower Mainland, BC

### Opportunity

This Company has been involved in industrial construction and services for over 10 years and employs approximately 70 employees. It provides a broad range of general industrial construction, maintenance and metal fabrication services to various industries including sawmills, ports, bulk terminals, pipelines, and oil and gas. Business is generated primarily through repeat engagements with existing clients as well as client and professional referrals.

### Business Details

- ▶ In business for over 10 years.
- ▶ Business has experienced consistent revenue growth each year.
- ▶ High barriers of entry and industry expertise make it difficult for new businesses to compete.
- ▶ The company maintains high standard with a proven safety record and strong relations with local Unions.
- ▶ Highly qualified workforce including project managers, engineers and designers.

### Financials

Year	Revenue	EBITDA
2014	\$8.9m	\$1.84m
2015	\$8.5m	\$1.71m
2016	\$8.9m	\$1.14m
2017	\$9.8m	\$1.19m
2018	\$11.3m	\$1.59m
2019 (Forecast)	\$13.9m	\$2.85m



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### Business Summary

#### Sale Type

Share sale

#### Transition

The vendor will provide a suitable transition. Two partners would be willing to stay for an extended period.

#### Equipment

Includes a fleet of trucks and industrial equipment.

#### Staff

Core staff of 70 full time employees.

#### Price

Seeking Expressions of Interest

**Alf Sanderson\***  
Vice President  
604 691 6646  
alf@naicommercial.ca

**Delon Cheung\***  
Senior Associate  
604 691 6654  
delon@naicommercial.ca

\*Personal Real Estate Corporation

**NAI Commercial**  
1075 W Georgia St, Suite 1300  
Vancouver, BC V6E 3C9  
+1 604 683 7535  
naibusinesses.ca