

# BUSINESS FOR SALE

## Medical Services & Supplies Business, British Columbia

### Opportunity

This British Columbia based supplier of medical services and equipment has been in operation since 2011 and has experienced tremendous success in a short space of time. With six locations and a team of experienced clinicians, the business is ideally positioned to benefit in a sunrise industry that is seeing healthy growth. Having established a solid foundation, the business is forecasting strong growth over the next few years from repeat customers.

### Business Highlights

- ▶ Fast growing business in operation since 2011
- ▶ Multiple locations in BC
- ▶ Experienced and knowledgeable employees and management
- ▶ Average year on year growth of 30% per annum over last 4 years
- ▶ Multiple opportunities to continue the growth of the business

### Financials

Year	Revenue	EBITDA
2016	\$1,438,000	\$190,000
2017	\$2,045,000	\$483,000
2018	\$2,695,000	\$600,000
2019 <i>*(forecast)</i>	<i>\$4,300,000</i>	<i>\$955,000</i>

**NAI**Commercial

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### Business Summary

#### Sale Type

Share sale

#### Locations

Multiple locations in British Columbia

#### Assets

Normal level of working capital will be included

#### Staff

18 employees  
(including 6 registered clinicians)

#### Transition

The vendor will ensure a suitable transition

#### Price

NAI Commercial are seeking expressions of interest from qualified parties

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