

BUSINESS FOR SALE



Retailer of Fireplaces & Accessories

Fraser Valley, BC

Opportunity

Great opportunity to take over well established retail business specializing in fireplaces, bbqs and other heating accessories. Out of their 5,000 SF showroom that has been on the same location for nearly 40 years, the business has successfully grown to become one of the largest fireplace dealers in the Fraser Valley and Lower Mainland. The business carries premier products of all the major brands including Regency, Valor, Enviro, Town & Country, Pacific Energy.

Business Highlights

- ▶ Well established turn key operation in business for more nearly 40 years
- ▶ One of the largest fireplace retailers in the Fraser Valley and Lower Mainland
- ▶ High skilled sales team with many years of experience
- ▶ Very stable business with consistent performance
- ▶ In addition to retail, the business performed more than 400 installations in 2017
- ▶ Management and experience staff in place

Financials

Year	Revenue	EBITDA
2016	\$3,270,000	\$326,000
2017	\$3,430,000	\$363,000
2018	\$3,910,000	\$484,000

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Business Summary

Sale Type

Share sale

Transition

The vendor will provide a suitable transition

Staff

10 Full time employees plus owner

Assets

Approx \$1,500,000 Working Capital inclusive of inventory

Property

- ▶ Business operates out of a 5,000 SF showroom and 8,400 SF storage facility.
- ▶ Purchaser will be offered a long term lease or property may be purchased.

Price

\$1,950,000 including working capital

NAI Commercial

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