

BUSINESS FOR SALE

Distributor of Construction Supplies

Lower Mainland, BC

Opportunity

A highly successful business distributing construction supplies for over 50 years. The Company has established a niche B2B operation providing an extensive inventory of products to construction industry in the Lower Mainland. Business continues to grow year on year with exceptional margins.

Business Details

- ▶ Distributer of construction supplies.
- ▶ In business for over 50 years.
- ▶ Customers primarily from the Lower Mainland construction industry.
- ▶ More than 90% repeat business.
- ▶ Extensive inventory of products.
- ▶ Knowledgeable team of employees.

Financials

Year (YE July 31)	Revenue	EBITDA	Margin
2014	\$5,065,224	\$1,572,621	31%
2015	\$5,291,889	\$1,707,480	32%
2016	\$5,557,096	\$1,790,204	32%
2017	\$6,267,482	\$1,969,515	31%

NAICommercial

No warranty or representation, express or implied, is made as to the accuracy of the information contained herein, and the same is submitted subject to errors, omissions, change of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice, and of any special listing conditions imposed by our principals no warranties or representations are made as to the condition of the property or any hazards contained therein are any to be implied.

Business Summary

Sale Type

Share sale.

Facilities

Warehouse facility - can be leased or purchased

Staff

Team of long term and knowledgeable employees

Working Capital & Inventory

The business requires approx \$1.3m of working capital which includes \$1m of inventory.

Transition

The vendor will ensure a suitable transition.

Price

NAI Commercial will accept expressions of interest from qualified parties.

Alf Sanderson*

Vice President
604 691 6646
alf@naicommercial.ca

*Personal Real Estate Corporation

Delon Cheung*

Senior Associate
604 691 6654
delon@naicommercial.ca

*Personal Real Estate Corporation

NAI Commercial

1075 W Georgia St, Suite 1300

Vancouver, BC V6E 3C9

+1 604 683 7535

naibusinesses.ca