

# BUSINESS FOR SALE



## High End Architectural Millwork Business

Lower Mainland, BC

### Opportunity

For over 30 years this award-winning architectural millwork company has been recognized for its outstanding craftsmanship and high level of customer service. The business employs not only the best in computerized manufacturing techniques but also a team of highly skilled craftsmen with years of experience and has successfully completed projects across Canada and in the United States.

### Business Details

- ▶ In business for over 30 years
- ▶ Focus on high-end precision millwork for the hospitality and retail industries
- ▶ Multiple award winner for excellence and well respected within the industry
- ▶ Long-term client relationships
- ▶ Member of the Architectural Manufacturers Association of Canada
- ▶ On target to achieve \$6,000,000 in revenue and close to \$1,000,000 EBITDA

### Financials

Year (June 30 <sup>th</sup> )	Revenue	EBITDA
2015	\$4,350,000	\$500,000
2016	\$4,600,000	\$800,000
2017 (forecast)	\$6,000,000	\$970,000

**Alf Sanderson\***  
Vice President  
604 691 6646  
alf@naicommercial.ca

**Delon Cheung**  
Senior Associate  
604 691 6654  
delon@naicommercial.ca

\*Personal Real Estate Corporation

### Business Summary

#### Sale Type

Share sale

#### Facilities

- ▶ 11,500-sf shop with dust collection system
- ▶ 3,830-sf mezzanine with 2,000-sf office space
- ▶ 2 spray booths with Make-up Air System
- ▶ 14 parking stalls
- ▶ New long term lease available or relocate the business

#### Transition

The vendor will provide a suitable transition

#### Equipment

Extensive list of equipment available upon request

#### Staff

Core staff of 30 full-time employees

#### Price

\$2,500,000 including equipment and \$400,000 working capital

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**NAI Commercial**  
1075 W Georgia St, Suite 1300  
Vancouver, BC V6E 3C9  
+1 604 683 7535  
naibusinesses.ca