

# **BUSINESS FOR SALE**



## Trucking Business Western Canada

### Highlights

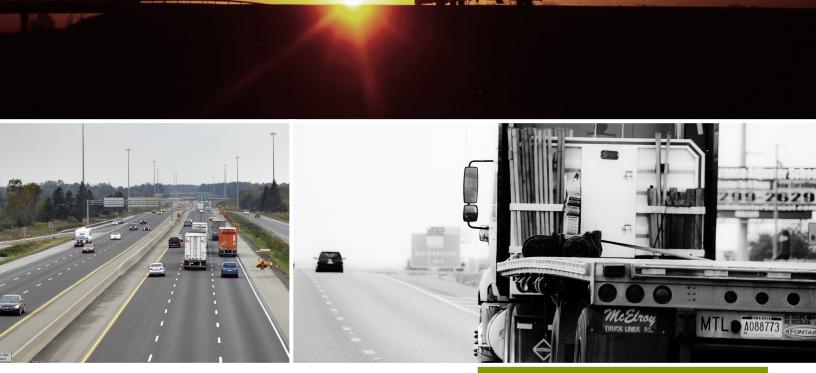
Opportunity to purchase one of Western Canada's premier regional carriers & logistics firms, established for over 50 years. The business involves full-service carrying of dry freight across Western Canada and the Pacific Northwest, short & long-term warehousing, and value-add services.

### Alf Sanderson

Vice President 604 691 6646 alf@naicommercial.ca

### Delon Cheung

Senior Associate 604 691 6654 delon@naicommercial.ca NAI Commercial 535 Thurlow Street, Suite 100 Vancouver, BC V6E 3L2 +1 604 683 7535 naibusinesses.ca



## Trucking Business Western Canada

### Features

- One of Western Canada's most respected trucking operations
- In business for over 50 years
- · Full service carrier of dry freight
- Four leased terminals
- Short and long-term warehousing of freight and value-add services
- Member of C-TPAT
- Daily services to the Pacific Northwest in the USA

### Finances

	Revenue	EBITDA	Free Cash Flow
2011	\$12,154,647	\$1,739,329	\$878,924
2012	\$12,634,589	\$1,729,479	\$1,136,901
2013	\$9,598,130	\$1,047,157	\$468,830
2014	\$11,101,624	\$1,699,368	\$713,301
2015	\$12,000,000	\$1,750,000	\$950,000

### **Business Summary**

Annual Gross Revenue \$12 Million

Assets Approx \$3.7 Million

### Staff

86 non-union employees

### Coverage

Western Canada and Pacific Northwest USA

### Inventory

60 trucks & 40 trailers, well-maintained & updated yearly

### Sale Type

Share sale (includes working capital, no debt on balance sheet)

### Price

Seeking expressions of interest



E.O.E. The information contained herein has been obtained from sources deemed reliable and we have no reason to doubt its accuracy; however, we cannot guarantee its accuracy. All properties submitted subject to change or withdrawal without notice. All measurements should be carefully verified and the information above shall not form part of any future contracts. Properties are subject to errors and ornissions and all information should be carefully verified. Image Credit: Cover - Serge Bystro (flickr.com/sergebystro) Top, Page 2 - Paul L Dineen (flickr.com/pauldineen) Left, Page 2 - Hal Jackey (flickr.com/haljackey). JE/WesternCanadaTrucking\_Jan2016.indd/Jan 19, 2016/DC. NAI Commercial 535 Thurlow Street, Suite 100

Vancouver, BC V6E 3L2 +1 604 683 7535 naibusinesses.ca