

# BUSINESS FOR SALE

## Manufacturer of Commercial Doors

Lower Mainland, BC

### Opportunity

Lower Mainland based manufacturer of commercial doors. The business has been in operation for over 50 years and prides itself on its quality of work and efficiency. This business specializes in a niche market supplying steel doors and frames, wood doors and frames and hardware for the commercial market. With a management team in place, this opportunity would be suitable for a buyer looking to focus on general management and take the business to the next level.

### Business Details

- ▶ In business for over 50 years
- ▶ Loyal team of experienced employees
- ▶ Management in place
- ▶ High percentage of repeat business
- ▶ Consistently strong cashflow for many years

### Financial Summary

Year (Dec 31)	Revenue	EBITDA
2017	\$5,270,000	\$595,000
2018	\$5,400,000	\$520,000
2019	\$5,770,000	\$795,000
2020	\$5,155,000	\$410,000
2021	\$5,120,000	\$700,000



No warranty or representation, express or implied, is made as to the accuracy of the information contained herein, and the same is submitted subject to errors, omissions, change of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice, and of any special listing conditions imposed by our principals no warranties or representations are made as to the condition of the property or any hazards contained therein are any to be implied. First image source: <https://commons.wikimedia.org/wiki/user:SCBY>



## Business Summary

### Sale Type

Share sale

### Property

- ▶ 10,800 SF facility
- ▶ Lease in place until Dec 2024 with option to renew for a further 3 years

### Staff

- ▶ 13 employees
- ▶ Long term General Manager

### Transition

The vendor will ensure a suitable transition

### Price

\$3,000,000  
including normal working capital

### Alf Sanderson\*

Senior Vice President  
Business Advisory Practice  
604 691 6646  
[alf@naicommercial.ca](mailto:alf@naicommercial.ca)

\*Personal Real Estate Corporation

### Delon Cheung\*

Vice President  
Business Advisory Practice  
604 691 6654  
[delon@naicommercial.ca](mailto:delon@naicommercial.ca)

\*Personal Real Estate Corporation

**NAI Commercial**  
1075 W Georgia St, Suite 1300  
Vancouver, BC V6E 3C9  
+1 604 683 7535  
[naibusinesses.ca](http://naibusinesses.ca)