

BUSINESS FOR SALE

Equipment Sales, Service and Rental Business

Lower Mainland, BC

Opportunity

Long established Lower Mainland business specializing in outdoor power equipment. The business carries a full line-up of outdoor power equipment featuring national brands like Stihl, Honda and Husqvarna. This business has an established customer base and protected territories and is ready for the next level of growth. With management in place, this opportunity would suit a buyer with minimal industry experience and can be operated with limited owner involvement.

Business Details

- ▶ In business for more 50 years.
- ▶ Dealer agreements with leading power equipment brands
- ▶ Excellent service and parts business
- ▶ Strong retail business with a growing online store with opportunities for further growth
- ▶ Consistent cash flow
- ▶ Minimal owner involvement. General manager in place to handle day to day operations.

Financial Summary

Year (Jan 31)	Revenue	EBITDA
2018	\$2,411,500	\$173,000
2019	\$2,330,000	\$149,000
2020	\$2,005,500	\$112,000
2021	\$2,828,000	\$348,500
2022*	\$3,167,000	\$371,000

*Internal management financials subject to accountant adjustments

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Business Summary

Sale Type

Share sale

Facilities

6,764 SF facility

Long term lease to 2026 with 2 x five year renewal options

Staff

7 Full time including GM

Minimal owner involvement

Transition

The vendor will ensure a suitable transition

Inventory

Approx. \$300,000

Price

\$1,200,000 (including inventory)

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