



Excavation Contractor Business, Western BC

Opportunity

Locally owned and operated excavation contracting company with commercial property and gravel pit license. The business has built a solid reputation providing quality work for both commercial and residential projects. From large scale subdivisions for developers to local municipal projects, this business has the experience and equipment to successfully and safely get the job done.

Business Details

- ▶ In business for more 40 years
- ▶ Long term client relationships
- ▶ High level of repeat business
- ▶ \$1,200,000 of equipment
- ▶ Gravel pit license with approx. 300,000 m³ left to extract

Financials

Year (Aug 31)	Revenue	EBITDA
2017	\$3,750,000	\$712,000
2018	\$5,690,000	\$1,620,000
2019	\$5,350,000	\$1,635,000
2020	\$4,070,000	\$1,620,000*
2021	\$3,520,000	\$765,000*

* Excludes CEWS subsidies

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Business Summary

Sale Type

Share sale

Facilities

- ▶ 3,200 SF facility available to lease on a short term or long term basis
- ▶ Long term license for gravel pit with access to 300,000 m³ of gravel
- ▶ Pit has a potential spoil volume capacity of 420,000 m³

Equipment

- ▶ Estimated market value of approx. \$1,200,000 of equipment
- ▶ Includes excavators, loaders, compactors, dump trucks and trailers

Employees

14 full time

Transition

The vendor will ensure a suitable transition

Price

Business	\$4,750,000*
Gravel Pit	\$1,600,000
Total	\$6,350,000

*Including normal working capital



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