



Equipment Rental Company South Central BC

Opportunity

An opportunity exists to acquire this well-established Equipment Rental Company, this solid Business has high industry barriers to entry, and has operated successfully throughout South Central BC, for over 40 years.

This is an excellent opportunity to acquire a turn-key operation with existing staff and management in place, that has tremendous expansion potential and an owner that is willing to stay on for a reasonable period - to ensure a smooth transition.

The sale price of this Business includes; working capital, inventory and prime light industrial property which is owned by the Company and included in the sale.

Alf Sanderson*

Vice President
604 691 6646
alf@naicommercial.ca

*Personal Real Estate Corporation

Delon Cheung*

Senior Associate
604 691 6654
delon@naicommercial.ca

*Personal Real Estate Corporation

Damian Luke, CBB

Certified Business Broker
604 691 6662
236 999 5909
dluke@naicommercial.ca

NAI Commercial

1075 W Georgia St, Suite 1300
Vancouver, BC V6E 3C9
+1 604 683 7535
naibusinesses.ca

Equipment Rental Company

South Central BC

Business Highlights

- ▶ The Business deals with equipment rentals, concrete accessories sales, and hardware sales.
- ▶ The rentals consist of a wide range of hand tools and medium size equipment, including mini excavators, rollers, man lifts and skid steers. From the do-it-yourself home project to the contractor and developer they have equipment to cover most needs.
- ▶ Year after year, the business continues to perform strongly - with **Revenues** averaging **\$3,399,555 per annum, and a weighted adjusted EDITDA of \$608,122.00.**
- ▶ Included in the purchase price is prime light industrial property, from which the business operates.

Business Details

Sale Type

Share sale

Property

Property A: Bldg ±9,776 SF
Land 43,560 SF (1 AC)

Zoning: I1 Light Industrial

Property B: Bldg ±10,512 SF
Land 21,780 SF (0.5 AC)

Zoning: M1 General Industrial

Staff

10 full-time employees including the principal

Transition

Vendor willing to stay on for a reasonable period

Price

\$6,300,000 inclusive of working capital, inventory and property

Financials

	2016	2017	2018	2019	2020
Revenue	\$2,865,257	\$3,197,650	\$3,793,378	\$3,818,260	\$3,323,231
Gross Margin	42%	45%	35%	39%	40%
Weighted Normalized EBITDA	\$608,122				
Business	\$2,936,595				
Property	\$3,363,405				

Alf Sanderson*

Vice President
604 691 6646
alf@naicommercial.ca

*Personal Real Estate Corporation

Delon Cheung*

Senior Associate
604 691 6654
delon@naicommercial.ca

*Personal Real Estate Corporation

Damian Luke, CBB

Certified Business Broker
604 691 6662
236 999 5909

dluke@naicommercial.ca



No warranty or representation, express or implied, is made as to the accuracy of the information contained herein, and the same is submitted subject to errors, omissions, change of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice, and of any special listing conditions imposed by our principals no warranties or representations are made as to the condition of the property or any hazards contained therein are any to be implied.

NAI Commercial
1075 W Georgia St, Suite 1300
Vancouver, BC V6E 3C9
+1 604 683 7535
naibusinesses.ca