



UNDER CONTRACT

Industrial Construction and Fabrication Business Lower Mainland, BC

Opportunity

For over 30 years this business has established a solid reputation specializing in all types of general contracting work in industrial and commercial construction and installation. It provides turnkey solutions to major industrial facilities in BC and implements mechanical and structural steel installations. It's team of highly skilled employees have undertaken projects ranging from construction of saw mills facilities to manufacturing and installation of air baggage handling systems.

Alf Sanderson*

Vice President
604 691 6646
alf@naicommercial.ca

*Personal Real Estate Corporation

Delon Cheung*

Senior Associate
604 691 6654
delon@naicommercial.ca

*Personal Real Estate Corporation

Damian Luke, CBB

Certified Business Broker
604 691 6662
236 999 5909
dluke@naicommercial.ca

NAI Commercial

1075 W Georgia St, Suite 1300
Vancouver, BC V6E 3C9
+1 604 683 7535
naibusinesses.ca

Industrial Construction and Fabrication Business

Lower Mainland, BC

Business Details

- ▶ In business for over 30 years
- ▶ Diversified customer base spread across multiple industries
- ▶ High barriers of entry and industry expertise ensure less market competition.
- ▶ Proven safety and quality assurance track record
- ▶ Able to undertake both union and non-union projects
- ▶ Highly skilled and multi-disciplined workforce adaptable to any industry

Financials

Year	Revenue	EBITDA
2016	\$20,820,000	\$2,875,000
2017	\$6,120,000	\$1,013,000
2018	\$10,050,000	(\$29,000)
2019	\$18,310,000	\$2,970,000
2020 Forecast	\$18,550,000	\$2,700,000

Business Details

Sale Type

Share sale

Facilities

Two manufacturing facilities in the Lower Mainland

Location 1 – 8,000 SF (can be purchased or leased)

Location 2 – 10,000 SF (leased)

Staff

Core staff of 52 full time employees and 2 contractors. Employees are multi-disciplined and include millwrights, welders, pipe fitters and carpenters. Workforce is highly scalable.

Transition

The vendor will provide a suitable transition.

Partners would be willing to stay in a management role

Price

\$7,900,000 including equipment and working capital

Alf Sanderson*

Vice President
604 691 6646
alf@naicommercial.ca

*Personal Real Estate Corporation

Delon Cheung*

Senior Associate
604 691 6654
delon@naicommercial.ca

*Personal Real Estate Corporation

Damian Luke, CBB

Certified Business Broker
604 691 6662
236 999 5909

dluke@naicommercial.ca



No warranty or representation, express or implied, is made as to the accuracy of the information contained herein, and the same is submitted subject to errors, omissions, change of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice, and of any special listing conditions imposed by our principals no warranties or representations are made as to the condition of the property or any hazards contained therein are any to be implied.

NAI Commercial
1075 W Georgia St, Suite 1300
Vancouver, BC V6E 3C9
+1 604 683 7535
naibusinesses.ca