



Specialized Metal Fabrication Business Fraser Valley, BC

Opportunity

Well established fabrication business manufacturing specialized metal structures used in a multitude of industries, such as Power Generation, Forestry, Mining, Harsh Environment, Marine and Offshore Facilities. A team of experienced employees work closely with customers to ensure products are designed and manufactured to applicable statutory and regulatory requirements.

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*Personal Real Estate Corporation

Delon Cheung*

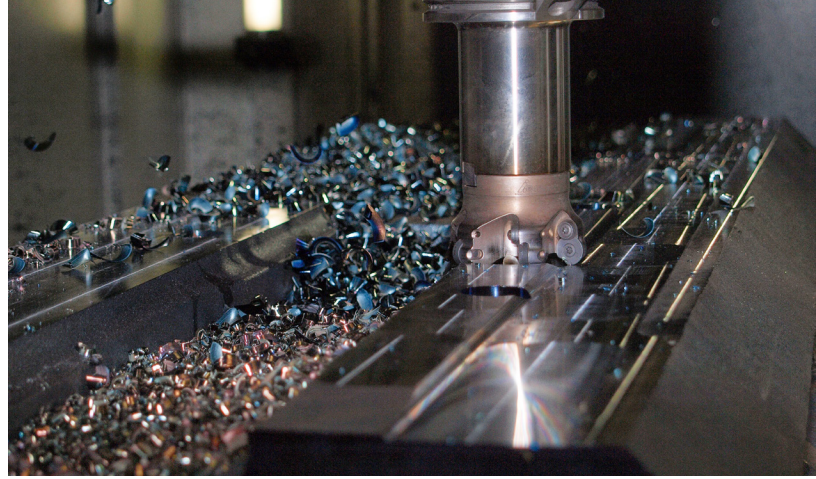
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Specialized Metal Fabrication Business

Fraser Valley, BC

Business Details

- ▶ In business for over 15 years
- ▶ Niche products sold in both domestic and international markets
- ▶ Products must be manufactured to meet applicable statutory and regulatory requirements
- ▶ Long term client relationships with high level of repeat business
- ▶ Certified to ISO 9001:2015 standard
- ▶ CWB certified
- ▶ Business relocated into a purpose-built 17,000 SF fabrication facility in 2017 doubling capacity.

Financials

Year (July 31)	Revenue	EBITDA
2018	\$5,335,000	\$430,000
2019	\$9,000,000	\$990,000
Trailing 12 months to Jan 2020	\$9,600,000	\$1,000,000

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Business Details

Sale Type

Share sale

Property

17,000 SF purpose-built facility
85,500 SF lot

Staff

44 non-union employees include a core team of project managers and shop foremen, licensed electricians and CWB certified fabricators.

Transition

The vendor will ensure a suitable transition

Price

Business	\$4,900,000*
Property	\$7,600,000
Total	\$12,500,000

*(including normal working capital)



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