

BUSINESS FOR SALE

Power Generation Systems Sales and Service Business Vancouver Island, BC

Opportunity

For over 30 years, this business has been installing, servicing and renting standby generators to the residential, commercial and industrial communities on Vancouver Island and beyond. Experienced in-house technicians design and build power generator systems to customer requirements ensuring power requirements are met 24/7.

Business Details

- ▶ In business for over 30 years;
- ▶ Limited competition in its geographical area;
- ▶ Large fleet of mobile generators to service strong rental market;
- ▶ Expertise to service most major brands;
- ▶ Long-term experienced employees;

Financials

Year	Revenue	SDE
2015	\$1,400,000	\$322,000
2016	\$1,450,000	\$298,000
2017	\$1,860,000	\$528,000
2018	\$2,420,000	\$558,000
2019	\$2,060,000	\$573,000

Alf Sanderson*

Vice President
604 691 6646
alf@naicommercial.ca

Delon Cheung*

Senior Associate
604 691 6654
delon@naicommercial.ca

*Personal Real Estate Corporation

NAI Commercial

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Business Summary

Sale Type

Share sale

Equipment

Large fleet of rental generators

Inventory

Approx \$400,000 of new and used units and parts

Staff

- ▶ 6 full-time technicians plus owner
- ▶ 1 office admin
- ▶ 2 sub-contract electricians
- ▶ Non-union

Property

Building ± 4,347 SF

Lot Size 33,174 SF

Available for lease \$36,000 p.a. or purchase for \$690,000

Transition

The vendor would consider staying for one to two years to ensure a smooth transition.

Price

\$1,200,000 (inc inventory)

NAI Commercial

1075 W Georgia St, Suite 1300

Vancouver, BC V6E 3C9

+1 604 683 7535

naibusinesses.ca