

BUSINESS FOR SALE

Online Children's Apparel Business

Lower Mainland, BC

Opportunity

This Online business based in the Lower Mainland has enjoyed exponential growth through the sale of quality and affordable children's apparel. In a short space of time, this business has grown from humble beginnings to now generating \$2.8m in revenue all online. The opportunity exists to grown this into a major Canadian brand and explore wholesale and retail options locally and globally.

Business Highlights

- ▶ Established in 2011
- ▶ Quality children's apparel for ages 0 to 8
- ▶ All sales are direct to consumer. 100% of revenue generated online
- ▶ 3 year weighted EBITDA \$754,000
- ▶ Fully turn key operation, easy to operate
- ▶ Third party handles sales and delivery of goods
- ▶ 2 employees: Owner/designer and one warehouse staff
- ▶ Business can be relocated

Financials

Year	Revenue	EBITDA
2015	\$2,348,679	\$575,000
2016	\$2,124,938	\$497,000
2017	\$2,872,322	\$985,000

Business Summary

Sale Type

Share sale

Transition

The vendor will provide a suitable transition

Inventory

Business carries approx. \$350,000 of inventory (inventory subject to change)

Staff

2 (including owner)

Price

\$2,000,000 excluding inventory

Alf Sanderson*

Vice President

604 691 6646

alf@naicommercial.ca

*Personal Real Estate Corporation

Delon Cheung*

Senior Associate

604 691 6654

delon@naicommercial.ca

*Personal Real Estate Corporation



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NAI Commercial
1075 W Georgia St, Suite 1300
Vancouver, BC V6E 3C9
+1 604 683 7535
naibusinesses.ca